#### Form 5500-SF

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration Pension Benefit Guaranty Corporation

**Short Form Annual Return/Report of Small Employee Benefit Plan** 

This form is required to be filed under sections 104 and 4065 of the Employee Retirement Income Security Act of 1974 (ERISA), and section 6058(a) of the Internal Revenue Code (the Code).

2010

OMB Nos. 1210-0110 1210-0089

This Form is Open to Public Inspection

P	ension Benefit Guaranty Corporation	▶ Complete all entries in accord	dance witl	h the instructions to the Form 550	0-SF.	
		dentification Information				
For	calendar plan year 2010 or fisc	cal plan year beginning 01/01/201	0	and ending 1	2/31/2	2010
A	This return/report is for:	single-employer plan	multiple-e	employer plan (not multiemployer)		one-participant plan
В	This return/report is for:	first return/report	final retur	n/report		
		an amended return/report	short plan	year return/report (less than 12 mor	nths)	
С	Check box if filing under:		automatio	extension		DFVC program
	<b>3</b> · · ·	special extension (enter description	on)			
D	art II Basic Plan Infor	mation—enter all requested information	,			
	Name of plan	mation—enter all requested inform	alion		1h	Three-digit
	•	ED BENEFIT PENSION PLAN			1.5	plan number
						(PN) • 003
					1c	Effective date of plan
						01/01/2006
		ress (employer, if for single-employer	plan)		2b	Employer Identification Number
THE	PERFUMERS WORKSHOP IN	NIERNATIONAL, LTD.			20	(EIN) 13-2758424
350 \$	SEVENTH AVE. SUITE 802				20	Plan sponsor's telephone number 212-644-8950
NEW	YORK, NY 10001				2d	Business code (see instructions)
						339900
_3a	Plan administrator's name and	address (if same as Plan sponsor, e	nter "Same	e")	3b	Administrator's EIN 13-2758424
Inc	PERFUMERS WORKSHOP IN	NTERNATIONAL, LTD. 350 SEVENT NEW YORK,			2-	
					30	Administrator's telephone number 212-644-8950
4	f the name and/or EIN of the p	an sponsor has changed since the las	st return/re	port filed for this plan, enter the	4b	EIN
	•	er from the last return/report. Sponso		,		
					4c	PN
5a	Total number of participants a	at the beginning of the plan year			5a	4
b	Total number of participants a	at the end of the plan year			5b	5
С		vith account balances as of the end of		•		
	complete this item)				5c	
	•	during the plan year invested in eligib		,		Yes   No
D		the annual examination and report of a (See instructions on waiver eligibility a				X Yes ☐ No
		her 6a or 6b, the plan cannot use Fo		•		
Pa	rt III Financial Inform					
7	Plan Assets and Liabilities			(a) Beginning of Year		(b) End of Year
а	Total plan assets		. 7a	1678510	)	2284699
b	Total plan liabilities		7b	(	)	0
С		7b from line 7a)	7c	1678510	)	2284699
8	Income, Expenses, and Trans			(a) Amount		(b) Total
a	Contributions received or received			, ,		(2) 10 (2)
	(1) Employers		. 8a(1)	519403	3	
	(2) Participants		8a(2)	C	)	
	(3) Others (including rollovers	s)	8a(3)	C	)	
b	Other income (loss)		. 8b	86986	3	
С	Total income (add lines 8a(1)	, 8a(2), 8a(3), and 8b)	. 8c			606389
d	Benefits paid (including direct	rollovers and insurance premiums				
	to provide benefits)		. 8d	(	_	
е	Certain deemed and/or correct	ctive distributions (see instructions)	. 8e	(		
f	Administrative service provide	ers (salaries, fees, commissions)	8f	(	4	
g	Other expenses		. 8g	200	)	
h	Total expenses (add lines 8d,	8e, 8f, and 8g)	8h			200
i	Net income (loss) (subtract lin	ne 8h from line 8c)	. 8i			606189
		see instructions)		(	)	

	F	Form 5500-SF 2010 Page <b>2-</b>								
Par	t IV	Plan Characteristics								_
)a		plan provides pension benefits, enter the applicable pension feature codes from the List of Plan C	haracteri	stic Co	des in	the instru	ction	is:		_
b		plan provides welfare benefits, enter the applicable welfare feature codes from the List of Plan C	naracteris	stic Co	des in 1	the instru	ction	s.		
		plan provided world be believed, order the approache world to lead to be able to the land	iaraotorio		u00 III I		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	J.		
art	: <b>V</b>	Compliance Questions								
0	Durii	ng the plan year:		Yes	No		An	nount		
а		there a failure to transmit to the plan any participant contributions within the time period described CFR 2510.3-102? (See instructions and DOL's Voluntary Fiduciary Correction Program)	in <b>10a</b>		X					
b		e there any nonexempt transactions with any party-in-interest? (Do not include transactions report ne 10a.)	ed 10b		X					
С	Was	s the plan covered by a fidelity bond?	10c	X					20000	0
d		the plan have a loss, whether or not reimbursed by the plan's fidelity bond, that was caused by fra ishonesty?	ıd <b>10d</b>		X					
е	insu	e any fees or commissions paid to any brokers, agents, or other persons by an insurance carrier, rance service or other organization that provides some or all of the benefits under the plan? (See uctions.)	10e		X					
f	Has	the plan failed to provide any benefit when due under the plan?	10f		X					
g	Did t	the plan have any participant loans? (If "Yes," enter amount as of year end.)	10g		X					
h		s is an individual account plan, was there a blackout period? (See instructions and 29 CFR 0.101-3.)	10h							
i		th was answered "Yes," check the box if you either provided the required notice or one of the eptions to providing the notice applied under 29 CFR 2520.101-3	10i							
art	VI	Pension Funding Compliance								
11		is a defined benefit plan subject to minimum funding requirements? (If "Yes," see instructions and						Yes	Пм	_ o
2		is a defined contribution plan subject to the minimum funding requirements of section 412 of the C						Yes	X N	<u> </u>
		'es," complete 12a or 12b, 12c, 12d, and 12e below, as applicable.)					_	_		
а		vaiver of the minimum funding standard for a prior year is being amortized in this plan year, see in								
lf ·	-	ting the waiverompleted lines 3, 9, and 10 of Schedule MB (Form 5500), and skip to line			Day		Ye	ar		
	•	r the minimum required contribution for this plan year			12b					_
		r the amount contributed by the employer to the plan for this plan year		T T	12c					
_	Subt	ract the amount in line 12c from the amount in line 12b. Enter the result (enter a minus sign to the ative amount)			12d					_
е	Will t	the minimum funding amount reported on line 12d be met by the funding deadline?	<u></u>	<u></u>		Yes		No	N/A	
art	VII	Plan Terminations and Transfers of Assets				•				
3a	Has	a resolution to terminate the plan been adopted during the plan year or any prior year?						Yes	X N	0
		es," enter the amount of any plan assets that reverted to the employer this year			13a					_

#### Caution: A penalty for the late or incomplete filing of this return/report will be assessed unless reasonable cause is established.

Were all the plan assets distributed to participants or beneficiaries, transferred to another plan, or brought under the control

which assets or liabilities were transferred. (See instructions.)

13c(1) Name of plan(s):

Under penalties of perjury and other penalties set forth in the instructions, I declare that I have examined this return/report, including, if applicable, a Schedule SB or Schedule MB completed and signed by an enrolled actuary, as well as the electronic version of this return/report, and to the best of my knowledge and belief, it is true, correct, and complete.

Yes No

13c(3) PN(s)

**13c(2)** EIN(s)

SIGN	Filed with authorized/valid electronic signature.	09/29/2011	DONALD BAUCHNER
HERE	Signature of plan administrator	Date	Enter name of individual signing as plan administrator
SIGN			
HERE	Signature of employer/plan sponsor	Date	Enter name of individual signing as employer or plan sponsor

### SCHEDULE SB (Form 5500)

Department of the Treasury Internal Revenue Service

Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Department of Labor

### Single-Employer Defined Benefit Plan Actuarial Information

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA) and section 6059 of the Internal Revenue Code (the Code).

File as an attachment to Form 5500 or 5500-SF.

OMB No. 1210-0110

2010

This Form is Open to Public Inspection

				1 1 1 2/24	/2010
For	calendar plan year 2010 or fiscal plan year beginning 01/01/2010		and	d ending 12/31	/2010
<b>▶</b> 1	Round off amounts to nearest dollar.				
•	Caution: A penalty of \$1,000 will be assessed for late filing of this report u	nless reasor	nable cause is esta	blished.	
ΑN	lame of plan		<b>B</b> Thre	e-digit	
PER	FUMERS WORKSHOP DEFINED BENEFIT PENSION PLAN			number (PN)	003
			pian	number (PN)	<u> </u>
<u> </u>			D 5		and Nilosek and (EINI)
	lan sponsor's name as shown on line 2a of Form 5500 or 5500-SF		<b>D</b> Empl	oyer identificati	on Number (EIN)
THE	PERFUMERS WORKSHOP INTERNATIONAL, LTD.		13-2758	424	
Ет	ype of plan: X Single Multiple-A Multiple-B F P	rior year plar	n size: X 100 or fev	ver 101-50	0 More than 500
		, ,			
Pa	rt I Basic Information				
1	Enter the valuation date: Month 12 Day 31	Year <u>20</u>	010		
2	Assets:				
	a Market value			2a	1765296
				2b	1765296
	<b>b</b> Actuarial value	·····		20	
3	Funding target/participant count breakdown		(1) Number of p	articipants	(2) Funding Target
	a For retired participants and beneficiaries receiving payment	3a		0	0
	<b>b</b> For terminated vested participants	3b		0	0
	C For active participants:				
		3c(1)		-	2129
	(1) Non-vested benefits	<u>`</u>		-	1875243
	(2) Vested benefits	3c(2)		_	
	(3) Total active	3c(3)		5	1877372
	d Total	3d		5	1877372
4	If the plan is at-risk, check the box and complete items (a) and (b)		П		
			ш	4a	
	Funding target disregarding prescribed at-risk assumptions				
	<b>b</b> Funding target reflecting at-risk assumptions, but disregarding transi				
	at-risk for fewer than five consecutive years and disregarding loading	•			5.04
5	Effective interest rate			5	5.64 %
6	Target normal cost			6	476390
State	ement by Enrolled Actuary				
	to the best of my knowledge, the information supplied in this schedule and accompanying schedule				
C	ccordance with applicable law and regulations. In my opinion, each other assumption is reasonable ombination, offer my best estimate of anticipated experience under the plan.	e (taking into act	count the experience of the	e pian and reasonal	ble expectations) and such other assumptions, in
_	ION				
_	IGN				00/40/0044
Н	ERE				09/16/2011
	Signature of actuary				Date
DAV	D J. KAHN, A.S.A.				11-01644
	Type or print name of actuary			Most re	cent enrollment number
CALE	BENEFITS, INC.			Wootie	212-284-9000
0/11/2					
255 1	Firm name			Telephone r	number (including area code)
	LEXINGTON AVE. YORK, NY 10017-6603				
	A.1. 7.1. 7.				
	Address of the firm				
If the	actuary has not fully reflected any regulation or ruling promulgated under	the statute ir	n completing this so	hedule, check	the box and see
	ctions		. 5		

|--|

Schedule SB (Form 5500) 2010

Pa	art II	Begin	ning of year	carryove	r and prefunding ba	lances						
	,			-			(a) (	Carryover balance		(b) F	Prefundi	ng balance
7		_	•		cable adjustments (Item 13				0			0
8	Portion (	used to d	offset prior year's	funding req	uirement (Item 35 from prid	or year)			0			0
9	Amount	remainir	ng (Item 7 minus i	tem 8)					0			0
10	Interest	on item	9 using prior year'	's actual ret	urn of				0			0
11					to prefunding balance:							
	<b>a</b> Exce	ss contr	ributions (Item 38	from prior y	rear)							72860
	<b>b</b> Inter	est on (a	a) using prior year	's effective	rate of6.53 %							0
					ear to add to prefunding bal							72860
	d Portion of (c) to be added to prefunding balance											
12	Reduction	on in bal	ances due to elec	tions or dee	emed elections				0			0
13	Balance	at begir	nning of current ye	ar (item 9 -	+ item 10 + item 11d – item	12)			0			0
P	art III	Fun	ding percenta	ages					•			
14	Funding										14	94.03 %
15					e						15	94.03 %
16	Prior yea	ar's fund	ling percentage fo	r purposes	of determining whether car	rryover/prefu	ınding balaı	nces may be used to			16	94.46 %
17			<u> </u>		s less than 70 percent of th						17	%
P	Part IV Contributions and liquidity shortfalls											
18	18 Contributions made to the plan for the plan year by employer(s) and employees:											
(N	(a) Date 1M-DD-YY		(b) Amount pa employer(		(c) Amount paid by employees	( <b>a)</b> [ (MM-DE)		(b) Amount paid employer(s)		(0	•	nt paid by oyees
04	/19/2011			50000		08/31/2	011		35000			
05	5/24/2011			50000		09/06/2	011		57500			
06	5/21/2011			50000		09/07/2	011		60000			
07	7/26/2011			75000		09/08/2	011		41903			
07	7/29/2011			25000								
30	8/28/2011			75000								
						Totals ▶	18(b)	5	519403	18(c)		
19	Discount	ted emp	loyer contributions	s – see inst	ructions for small plan with	a valuation	date after th	ne beginning of the y	year:			
	<b>a</b> Contri	butions	allocated toward u	unpaid mini	mum required contribution	from prior y	ears		19a			0
	<b>b</b> Contri	butions	made to avoid res	strictions ad	ljusted to valuation date				19b			0
	C Contributions allocated toward minimum required contribution for current year adjusted to valuation date											
20	Quarterly	y contrib	outions and liquidit	y shortfalls	:							
	a Did the plan have a "funding shortfall" for the prior year?											
	<b>b</b> If 20a is "Yes," were required quarterly installments for the current year made in a timely manner?											
	<b>C</b> If 20a	is "Yes,	" see instructions	and comple	ete the following table as a	oplicable:						
				· ·	Liquidity shortfall as of e		er of this pla	an year				
		(1) 1s	st		(2) 2nd		(3)	3rd			(4) 4th	1

Pa	rt V Assumptio	ens used to determine f	unding target and targ	net ne	ormal cost					
21	•	no asca to determine i	anamy taryet and tart	<i>j</i> ct 110	Jimai cost					
	a Segment rates:	1st segment: 3.14 %	2nd segment: 5.90 %		3rd segment: 6.45 %		N/A, full yiel	d curve u	ısed	
	<b>b</b> Applicable month	(enter code)	<u>'</u>			21b			0	
22	Weighted average ret	tirement age				22			66	
23	Mortality table(s) (see	e instructions)	escribed - combined	Preso	cribed - separate	Substitut	е			
Pa	rt VI Miscellane	ous items								
24	· ·	nade in the non-prescribed act	•		•			d Yes	No	
25	Has a method change	e been made for the current pla	an year? If "Yes," see instruc	tions r	egarding required attac	hment		Yes	No	
26	Is the plan required to	provide a Schedule of Active	Participants? If "Yes," see in	struction	ons regarding required	attachment.	X	Yes	No	
27	, ,	or (and is using) alternative fur	•			27				
Pa	rt VII Reconcilia	ation of unpaid minimu	ım required contributi	ons f	or prior years					
28	Unpaid minimum requ	uired contribution for all prior y	ears			28			0	
29	' '	contributions allocated toward			' '	29	0			
30	Remaining amount of	funpaid minimum required cor	tributions (item 28 minus item	า 29)		30			0	
Pa	rt VIII Minimum	required contribution t	or current year							
31	Target normal cost, a	djusted, if applicable (see instr	ructions)			31		4	76390	
32	Amortization installme	ents:			Outstanding Bala	ance	Install	ment		
	a Net shortfall amorti	ization installment				36981			6907	
	<b>b</b> Waiver amortization	on installment				0			0	
33		approved for this plan year, en Day Year				33				
34	• •	ment before reflecting carryove				34		4	83297	
			Carryover balance		Prefunding bala	nce	Total ba	alance		
35	Balances used to offs	set funding requirement		0		0			0	
36	Additional cash requir	rement (item 34 minus item 35	)			36		4	83297	
37		ed toward minimum required co	, ,	,		37		4	89620	
38	Interest-adjusted exce	ess contributions for current ye	ear (see instructions)			38			6323	
39	Unpaid minimum requ	uired contribution for current ye	ear (excess, if any, of item 36	over it	em 37)	39			0	
40	Unpaid minimum requ	uired contribution for all years.				40			0	

### PERFUMER'S WORKSHOP DEFINED BENEFIT PENSION PLAN

Schedule of Active Participant Data Plan Year: 1/1/2010 to 12/31/2010 Valuation Date: 12/31/2010

Age/ Svc	<25	25-29	30-34	35-39	40-44	45-49	50-54	55-59	60-64	65-69	70+	Total
0	0	0	0	0	0	0	0	0	0	0	0	0
1-4	1	0	0	0	0	2	0	0	0	0	0	3
5-9	0	0	0	0	0	0	0	0	0	2	0	2
10-14	0	0	0	0	0	0	0	0	0	0	0	0
15-19	0	0	0	0	0	0	0	0	0	0	0	0
20-24	0	0	0	0	0	0	0	0	0	0	0	0
25-29	0	0	0	0	0	0	0	0	0	0	0	0
30-34	0	0.	0	0	0	0	0	0	0	0	0	0
35-39	0	.0	0	0	0	0	. 0	Ò	0	0	0	0
40+	0	0	0	0	0	0	0	0	0	0	0	0
Total	1	0	0	0	0	2	0	0	0	2	0	5

<sup>\*</sup>Employees who have not met the minimum eligibility requirements are excluded

Average Age: 49.2 Average Service: 3

#### EXHIBIT VIII

## PERFUMER'S WORKSHOP DEFINED BENEFIT PENSION PLAN

## Actuarial Assumptions And Funding Method

#### I. ACTUARIAL ASSUMPTIONS

The actuarial assumptions used in determining the liabilities and calculating the contributions to the pension plan are as follows:

PPA Prescribed Mortality:

2010 Combined Mortality Table

PPA Prescribed Segment

Unblended Rates as of December 31, 2010:

Rates:

1<sup>st</sup> Segment Rate – 3.14% 2<sup>nd</sup> Segment Rate – 5.90%

3<sup>rd</sup> Segment Rate – 6.45%

Effective Interest Rate:

5.64% per annum, compounded annually,

calculated in accordance with PPA.

Turnover:

Employee terminations are not assumed prior to

Normal Retirement Age.

Salary Scale:

Current salaries are assumed to remain

constant until Normal Retirement Age.

Retirement Age:

Calculations reflect retirement age of the later of

the 65<sup>th</sup> birthday and the anniversary of the 5th

year of plan participation.

**Asset Valuation Method:** 

Market Value.



#### II. FUNDING METHOD

The funding method (actuarial cost method), as prescribed by PPA, is a unit credit cost method without projection.

In general, for the plan years in which the value of plan assets is less than the plan's Funding Target, the Minimum Required Contribution with respect to any plan year is equal to the Target Normal Cost plus the Shortfall Amortization Charge for the plan year, if any.

#### **PPA DEFINITIONS:**

Target Normal Cost is the present value of all benefits which are expected to accrue during the plan year.

Funding Target is the present value of all benefits accrued as of the beginning of the plan year.

Funding Shortfall is the excess if any, of the Funding Target over the value of plan assets reduced by any credit balance.

**Shortfall Amortization Charge** is the total of the Shortfall Amortization Installments for the current plan year and each of the 6 preceding plan years. Each installment represents the 7 year amortization of the Shortfall Amortization Base for that year using the segment rates applicable for that year. Once established, these bases and installments are not redetermined in subsequent plan years.



## SCHEDULE SB (Form 5500)

Department of the Treasury Internal Revenue Service

Department of Labor Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

## Single-Employer Defined Benefit Plan Actuarial Information

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA) and section 6059 of the Internal Revenue Code (the Code).

File as an attachment to Form 5500 or 5500-SF.

OMB No. 1210-0110

2010

This Form is Open to Public Inspection

Fc	r calendar plan year 2010 or fiscal plan year beginning			and end	ding	
•	Round off amounts to nearest dollar.					
•	Caution: A penalty of \$1,000 will be assessed for late filing of this report	unless reas	onable caus	e is establish	ed.	
Α	Name of plan		E	3 Three-di	ait	
PE	RFUMERS WORKSHOP DEFINED BENEFIT PENSION PLAN				aber (PN)	003
_	and the first factor and the factor and the first f		200 100			
	Plan sponsor's name as shown on line 2a of Form 5500 or 5500-SF		[	Employer	Identifica	tion Number (EIN)
ΙH	E PERFUMERS WORKSHOP INTERNATIONAL, LTD.			13-2758424		
_		····			_	
E I	Type of plan: X Single Multiple-A Multiple-B	Prior year pla	an size: 🛛	100 or fewer	101-5	00 More than 500
P	art I Basic Information					
1	Enter the valuation date: Month 12 Day 31	Year_	2010			
2	Assets:					
	a Market value				2a	176529
	b Actuarial value				2b	176529
3	Funding target/participant count breakdown		(1) Num	ber of partic	pants	(2) Funding Target
	a For retired participants and beneficiaries receiving payment	3a	,		0	
	b For terminated vested participants				0	
	C For active participants:	L	Secretary Control	20 60 (2013) 46	on set fac	
	(1) Non-vested benefits	3c(1)			Sugar	212
	(2) Vested benefits					187524
	(3) Total active		*	***************************************		187737
	<b>d</b> Total	<del>'''</del>			5	1877372
4	If the plan is at-risk, check the box and complete items (a) and (b)		<u> </u>			
-	Funding target disregarding prescribed at-risk assumptions		ـــا		4a	
	b Funding target reflecting at-risk assumptions, but disregarding trans				<del>4</del> a	
	at-risk for fewer than five consecutive years and disregarding loading	ng factor	r plans trati	nave been	4b	
5	Effective interest rate					5.64 %
6	Target normal cost				6	476390
Sta	tement by Enrolled Actuary					
	To the best of my knowledge, the information supplied in this schedule and accompanying schedule accordance with applicable law and regulations. In my opinion, each other assumption is reasonable	es, statements a	and attachments	s, if any, is comple	ete and accur	ate. Each prescribed assumption was applied in
	combination, offer my best estimate of anticipated experience under the plan.	ie (taking into at	ccount the expe	nence or the plan	ano reasona	ble expectations) and such other assumptions, in
	SIGN >= 1					
300	iere   DJ K					09/16/2011
neez-eg	Signature of actuary					Date
DAV	/ID J. KAHN, A.S.A.					11-01644
	Type or print name of actuary			***************************************	Mostre	T-W-
CAI	BENEFITS, INC.				MOSt te	ecent enrollment number 212-284-9000
	Firm name			16	epnone i	number (including area code)
355	LEXINGTON AVE. NEW YORK NY 10017-6603					
	·				·	
	Address of the firm					
If the	actuary has not fully reflected any regulation or ruling promulgated under	the statute i	in completing	a this schedu	le, check	the box and see
nstri	uctions				.,	<u> </u>

Pa	art II Begi	nning of year carry	over and prefunding ba	lances							
		***************************************			(a)	Carryover balance		(b) F	Prefundii	ng balance	
	_		oplicable adjustments (Item 13	•			0			0	
8	Portion used to	offset prior year's funding	requirement (Item 35 from price	г уеаг)			0			0	
_9	Amount remain	ing (Item 7 minus item 8).					0			0	
10	Interest on item	9 using prior year's actua	I return of5.72 %				0			0	
11	Prior year's exc	ess contributions to be ac	ded to prefunding balance:							43.0	
	a Excess conf	tributions (Item 38 from pr	or year)							72860	
	<b>b</b> Interest on (	(a) using prior year's effec	tive rate of6.53_%							0	
	C Total availab	ole at beginning of current p	an year to add to prefunding bala	ance			Ţ			72860	
	<b>d</b> Portion of (c	c) to be added to prefundi	g balance							0	
12	Reduction in ba	lances due to elections of	deemed elections			•	0			0	
13	Balance at begi	inning of current year (iter	n 9 + item 10 + item 11d – item	12)			0			0	
P	Partill Funding percentages										
14									14	94.03 %	
									15	94.03 %	
	15     Adjusted funding target attainment percentage     15     94.03 %       16     Prior year's funding percentage for purposes of determining whether carryover/prefunding balances may be used to reduce current year's funding requirement     16     94.46 %										
17	17 If the current value of the assets of the plan is less than 70 percent of the funding target, enter such percentage										
0.8500000000000000000000000000000000000	Part IV Contributions and liquidity shortfalls										
18	18 Contributions made to the plan for the plan year by employer(s) and employees:										
· (M	(a) Date IM-DD-YYYY)	(b) Amount paid by employer(s)	(c) Amount paid by employees		Date D-YYYY)	(b) Amount pai employer(s)		(c	Amoui emplo	nt paid by byees	
04	/19/2011	500	00	- 08/31/2	011		35000				
05	5/24/2011	500	90	09/06/2	:011		57500				
06	3/21/2011	500	00	, 09/07/2	011		60000				
07	//26/2011	750	00	09/08/2	011		41903				
07	7/29/2011	250	00								
80	3/28/2011	7500		•							
				Totals ▶	18(b)		19403	18(c)			
19	Discounted emp	oloyer contributions – see	nstructions for small plan with	a valuation	date after t	the beginning of the	year:				
	a Contributions	allocated toward unpaid i	ninimum required contribution t	rom prior y	ears		19a			. 0	
	b Contributions made to avoid restrictions adjusted to valuation date										
	C Contributions allocated toward minimum required contribution for current year adjusted to valuation date										
20											
	a Did the plan h	nave a "funding shortfall" f	or the prior year?						X	Yes No	
	b If 20a is "Yes," were required quarterly installments for the current year made in a timely manner?										
	C If 20a is "Yes," see instructions and complete the following table as applicable:										
	Liquidity shortfall as of end of Quarter of this plan year										
	(1) 1:	st	(2) 2nd		(3)	3rd			(4) 4th		
							Ì				

Pa	rt V Assumptio	ns used to determine	funding target and targ	aet n	ormal cost					
	Discount rate:									
	a Segment rates:	1st segment: 3.14 %	2nd segment: 5.90 %		3rd segment: 6.45 %		N/A, full yield curve used			
	<b>b</b> Applicable month	(enter code)				21b	0			
22						22	66			
	Mortality table(s) (see		escribed - combined		cribed - separate	Substitut	te			
Pa	rt VI Miscellane	ous items		-		<del></del>				
	Has a change been m	nade in the non-prescribed act	tuarial assumptions for the cur	-	-					
25	25 Has a method change been made for the current plan year? If "Yes," see instructions regarding required attachment									
26	Is the plan required to	provide a Schedule of Active	Participants? If "Yes," see in:	struct	ions regarding required	attachment	Yes No			
27			nding rules, enter applicable c			27				
Pa	rt VII Reconcilia	ation of unpaid minimu	ım required contribution	ons	for prior years		•			
28	Unpaid minimum requ	ired contribution for all prior y	ears			28	. 0			
29			unpaid minimum required co			29	0			
30	Remaining amount of	unpaid minimum required cor	ntributions (item 28 minus item	1 29)		30	0			
Pa	rt VIII - Minimum i	required contribution t	for current vear			•				
31		<del> </del>	uctions)		***************************************	31	476390			
32	Amortization installme	nts:			Outstanding Bala	ince	Installment			
	a Net shortfall amorti:	zation installment				36981	6907			
	<b>b</b> Waiver amortization	n installment	***************************************			0	0			
33			ter the date of the ruling letter) and the waived amou			33				
34			er/prefunding balances (item 3			34	483297			
			Carryover balance		Prefunding bala	nce	Total balance			
35	Balances used to offse	et funding requirement		0		0	0			
36	Additional cash require	ement (item 34 minus item 35	)			36	483297			
37	Contributions allocated	d toward minimum required co	ontribution for current year adj	usted	to valuation date	37	489620			
38	8 Interest-adjusted excess contributions for current year (see instructions)									
39			ear (excess, if any, of item 36			39	0			
40					<del></del>	40	0			

## PERFUMER'S WORKSHOP DEFINED BENEFIT PENSION PLAN

## Summary Of Plan Provisions

#### **EFFECTIVE DATE OF PLAN**

January 1, 2006

**ELIGIBILITY** 

All non-union employees of the Company (except those employed in the capacity of chief financial officer, administrative assistant, package designer or inventory manager) are eligible for participation under the plan on the January 1<sup>st</sup> or July 1<sup>st</sup> following the completion of a 6 month period in which 50 hours are worked.

NORMAL RETIREMENT DATE

The attainment of the participant's 65<sup>th</sup> birthday or the fifth anniversary of plan participation, if later.

NORMAL RETIREMENT BENEFIT

100% of final average compensation reduced for years of participation less than 10 at the Normal Retirement Date. A year of participation is a calendar year in which the participant works at least 50 hours.

**DEFERRED RETIREMENT BENEFIT** 

Upon retirement after Normal Retirement Date, the benefit is the Normal Retirement Benefit calculated as of the Deferred Retirement Date reflecting salary and service to such date, or an actuarial increase in benefits from Normal Retirement Date to Deferred Retirement Date, if greater.

**AVERAGE COMPENSATION** 

The average of the total compensation during the three consecutive plan years of participation producing the highest average.

ACCRUED BENEFIT PRIOR TO NORMAL RETIREMENT DATE

The benefit as described under Normal Retirement Benefit, multiplied by a fraction (not smaller than one), the numerator being the actual years of participation and the denominator being the projected years of participation to the Normal Retirement Date. The maximum number of years of participation to be used in the numerator or denominator is 10.



## PERFUMER'S WORKSHOP DEFINED BENEFIT PENSION PLAN

**VESTED TERMINATION** 

A participant is 20% vested after 2 years of vesting service. Vesting increases 20% per year to a maximum of 100% after 6 years of vesting service. Participants are fully vested on the Normal Retirement Date or upon disability or death. A year of vesting service is a calendar year in which at least 50 hours are worked.

**TERMINATION BENEFIT** 

A deferred benefit commencing at Normal Retirement Date equal to the Accrued Benefit.

NORMAL FORM OF RETIREMENT BENEFIT

Benefits are determined on a Life Annuity form of benefit. However, if a participant is married and does not otherwise elect, the normal form of benefit payment will be an actuarially reduced Joint and 50% Survivor Annuity. Various optional forms of benefit may be elected.



## Perfumer's Workshop Defined Benefit Pension Plan EIN: 13-2758424 PN: 003

Plan Year Ending December 31, 2010

## Schedule SB, Line 19 Discounted Employer Contributions

	Contribution	Year	Interest Rate	Interest Adjusted
Date	<u>Amount</u>	<b>Applied</b>	<u>Applied</u>	<b>Contributions</b>
04/19/2011	\$ 50,000	2010	5.64%	\$ 46,941*
05/24/2011	\$ 50,000	2010	5.64%	\$ 46,587*
06/21/2011	\$ 50,000	2010	5.64%	\$ 46,664*
07/26/2011	\$ 75,000	2010	5.64%	\$ 69,791*
07/29/2011	\$ 25,000	2010	5.64%	\$ 23,358*
08/28/2011	\$ 75,000	2010	5.64%	\$ 70,061*
08/31/2011	\$ 35,000	2010	5.64%	\$ 32,780*
09/06/2011	\$ 57,500	2010	5.64%	\$ 55,300*
09/07/2011	\$ 60,000	2010	5.64%	\$ 57,787*
09/08/2011	\$ 41,903	2010	5.64%	<u>\$ 40,351*</u>
Total	\$519,403			\$489,620

<sup>\*10.64%</sup> was used to discount the contribution from the date paid to the quarterly requirement due date.

# Schedule SB, Line 22 Description of Weighted Average Retirement Age

Participant was assumed to retire at the later of Normal Retirement Age and the end of the current plan year.

## Schedule SB, Line 32 Schedule of Amortization Bases

Type of Base (Shortfall or Waiver)	Val Date Established	Number of Years Remaining	Amortization Installment	Present Value of Remaining Installments
Shortfall	12/31/2008	5	\$3,834	\$18,038
Shortfall	12/31/2010	7	\$3,073	<u>\$18,943</u>
		Totals	\$6,907	\$36,981

## Perfumer's Workshop Defined Benefit Pension Plan EIN: 13-2758424 PN: 003

Plan Year Ending December 31, 2010

## Schedule SB, Line 19 Discounted Employer Contributions

	Contribution	Year	Interest Rate	Interest Adjusted
Date	<u>Amount</u>	<b>Applied</b>	<u>Applied</u>	<b>Contributions</b>
04/19/2011	\$ 50,000	2010	5.64%	\$ 46,941*
05/24/2011	\$ 50,000	2010	5.64%	\$ 46,587*
06/21/2011	\$ 50,000	2010	5.64%	\$ 46,664*
07/26/2011	\$ 75,000	2010	5.64%	\$ 69,791*
07/29/2011	\$ 25,000	2010	5.64%	\$ 23,358*
08/28/2011	\$ 75,000	2010	5.64%	\$ 70,061*
08/31/2011	\$ 35,000	2010	5.64%	\$ 32,780*
09/06/2011	\$ 57,500	2010	5.64%	\$ 55,300*
09/07/2011	\$ 60,000	2010	5.64%	\$ 57,787*
09/08/2011	\$ 41,903	2010	5.64%	<u>\$ 40,351*</u>
Total	\$519,403			\$489,620

<sup>\*10.64%</sup> was used to discount the contribution from the date paid to the quarterly requirement due date.

# Schedule SB, Line 22 Description of Weighted Average Retirement Age

Participant was assumed to retire at the later of Normal Retirement Age and the end of the current plan year.

## Schedule SB, Line 32 Schedule of Amortization Bases

Type of Base (Shortfall or Waiver)	Val Date Established	Number of Years Remaining	Amortization Installment	Present Value of Remaining Installments
Shortfall	12/31/2008	5	\$3,834	\$18,038
Shortfall	12/31/2010	7	\$3,073	<u>\$18,943</u>
		Totals	\$6,907	\$36,981

## Perfumer's Workshop Defined Benefit Pension Plan EIN: 13-2758424 PN: 003

Plan Year Ending December 31, 2010

## Schedule SB, Line 19 Discounted Employer Contributions

	Contribution	Year	Interest Rate	Interest Adjusted
Date	<u>Amount</u>	<b>Applied</b>	<u>Applied</u>	<b>Contributions</b>
04/19/2011	\$ 50,000	2010	5.64%	\$ 46,941*
05/24/2011	\$ 50,000	2010	5.64%	\$ 46,587*
06/21/2011	\$ 50,000	2010	5.64%	\$ 46,664*
07/26/2011	\$ 75,000	2010	5.64%	\$ 69,791*
07/29/2011	\$ 25,000	2010	5.64%	\$ 23,358*
08/28/2011	\$ 75,000	2010	5.64%	\$ 70,061*
08/31/2011	\$ 35,000	2010	5.64%	\$ 32,780*
09/06/2011	\$ 57,500	2010	5.64%	\$ 55,300*
09/07/2011	\$ 60,000	2010	5.64%	\$ 57,787*
09/08/2011	\$ 41,903	2010	5.64%	<u>\$ 40,351*</u>
Total	\$519,403			\$489,620

<sup>\*10.64%</sup> was used to discount the contribution from the date paid to the quarterly requirement due date.

# Schedule SB, Line 22 Description of Weighted Average Retirement Age

Participant was assumed to retire at the later of Normal Retirement Age and the end of the current plan year.

## Schedule SB, Line 32 Schedule of Amortization Bases

Type of Base (Shortfall or Waiver)	Val Date Established	Number of Years Remaining	Amortization Installment	Present Value of Remaining Installments
Shortfall	12/31/2008	5	\$3,834	\$18,038
Shortfall	12/31/2010	7	\$3,073	<u>\$18,943</u>
		Totals	\$6,907	\$36,981