Form 5500

Department of the Treasury
Internal Revenue Service

Department of Labor
Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Annual Return/Report of Employee Benefit Plan

This form is required to be filed for employee benefit plans under sections 104 and 4065 of the Employee Retirement Income Security Act of 1974 (ERISA) and sections 6047(e), 6057(b), and 6058(a) of the Internal Revenue Code (the Code).

▶ **Complete all entries in accordance with the instructions to the Form 5500.**

OMB Nos. 1210-0110
1210-0089

2013

This Form is Open to Public Inspection

Part I Annual Report Identification Information

For calendar plan year 2013 or fiscal plan year beginning 04/01/2013 and ending 03/31/2014

A This return/report is for:
- ☐ a multiemployer plan;
- ☐ a multiple-employer plan; or
- ☒ a single-employer plan;
- ☐ a DFE (specify) ____

B This return/report is:
- ☐ the first return/report;
- ☐ the final return/report;
- ☐ an amended return/report;
- ☐ a short plan year return/report (less than 12 months).

C If the plan is a collectively-bargained plan, check here. . . . . ▶ ☐

D Check box if filing under:
- ☐ Form 5558;
- ☐ automatic extension;
- ☐ the DFVC program;
- ☐ special extension (enter description)

Part II Basic Plan Information—enter all requested information

1a Name of plan
FRED LOYA INSURANCE AGENCY INC.

1b Three-digit plan number (PN) ▶ 501

1c Effective date of plan 04/01/2006

2a Plan sponsor's name and address; include room or suite number (employer, if for a single-employer plan)

FRED LOYA INSURANCE AGENCY INC.
FRED LOYA INSURANCE AGENCY INC.
SIVI CONTRERAS, HR DIRECTOR
1800 N LEE TREVINO DR, SUITE 201
EL PASO, TX 79936

1800 N LEE TREVINO DR, SUITE 201
EL PASO, TX 79936

2b Employer Identification Number (EIN)
02-0542440

2c Sponsor's telephone number
915-590-5692

2d Business code (see instructions)
524210

Caution: A penalty for the late or incomplete filing of this return/report will be assessed unless reasonable cause is established.

Under penalties of perjury and other penalties set forth in the instructions, I declare that I have examined this return/report, including accompanying schedules, statements and attachments, as well as the electronic version of this return/report, and to the best of my knowledge and belief, it is true, correct, and complete.

SIGN HERE	Filed with authorized/valid electronic signature.	10/06/2014	SIVI CONTRERAS
	Signature of plan administrator	Date	Enter name of individual signing as plan administrator
SIGN HERE	Filed with authorized/valid electronic signature.	10/06/2014	JOE RAMIREZ
	Signature of employer/plan sponsor	Date	Enter name of individual signing as employer or plan sponsor
SIGN HERE			
	Signature of DFE	Date	Enter name of individual signing as DFE

Preparer's name (including firm name, if applicable) and address; include room or suite number. (optional)

Preparer's telephone number (optional)

3a Plan administrator's name and address [X] Same as Plan Sponsor Name [ ] Same as Plan Sponsor Address

3b Administrator's EIN

3c Administrator's telephone number

4 If the name and/or EIN of the plan sponsor has changed since the last return/report filed for this plan, enter the name, EIN and the plan number from the last return/report:

a Sponsor's name

4b EIN

4c PN

5	Total number of participants at the beginning of the plan year	**5**	1964
6	Number of participants as of the end of the plan year (welfare plans complete only lines **6a, 6b, 6c,** and **6d**).		
a	Active participants	**6a**	2129
b	Retired or separated participants receiving benefits	**6b**	
c	Other retired or separated participants entitled to future benefits	**6c**	
d	Subtotal. Add lines **6a**, **6b**, and **6c**	**6d**	2129
e	Deceased participants whose beneficiaries are receiving or are entitled to receive benefits.	**6e**	
f	Total. Add lines **6d** and **6e**.	**6f**	2129
g	Number of participants with account balances as of the end of the plan year (only defined contribution plans complete this item)	**6g**	
h	Number of participants that terminated employment during the plan year with accrued benefits that were less than 100% vested	**6h**	
7	Enter the total number of employers obligated to contribute to the plan (only multiemployer plans complete this item)	**7**	

8a If the plan provides pension benefits, enter the applicable pension feature codes from the List of Plan Characteristics Codes in the instructions:

b If the plan provides welfare benefits, enter the applicable welfare feature codes from the List of Plan Characteristics Codes in the instructions:
4A 4Q

9a Plan funding arrangement (check all that apply)

- **(1)** [X] Insurance
- **(2)** [ ] Code section 412(e)(3) insurance contracts
- **(3)** [ ] Trust
- **(4)** [ ] General assets of the sponsor

9b Plan benefit arrangement (check all that apply)

- **(1)** [X] Insurance
- **(2)** [ ] Code section 412(e)(3) insurance contracts
- **(3)** [ ] Trust
- **(4)** [ ] General assets of the sponsor

10 Check all applicable boxes in 10a and 10b to indicate which schedules are attached, and, where indicated, enter the number attached. (See instructions)

a Pension Schedules

- **(1)** [ ] **R** (Retirement Plan Information)
- **(2)** [ ] **MB** (Multiemployer Defined Benefit Plan and Certain Money Purchase Plan Actuarial Information) - signed by the plan actuary
- **(3)** [ ] **SB** (Single-Employer Defined Benefit Plan Actuarial Information) - signed by the plan actuary

b General Schedules

- **(1)** [ ] **H** (Financial Information)
- **(2)** [ ] **I** (Financial Information – Small Plan)
- **(3)** [X] 2 **A** (Insurance Information)
- **(4)** [ ] **C** (Service Provider Information)
- **(5)** [ ] **D** (DFE/Participating Plan Information)
- **(6)** [ ] **G** (Financial Transaction Schedules)

SCHEDULE A (Form 5500)

Department of the Treasury
Internal Revenue Service

Department of Labor
Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Insurance Information

This schedule is required to be filed under section 104 of the Employee Retirement Income Security Act of 1974 (ERISA).

▶ **File as an attachment to Form 5500.**

▶ Insurance companies are required to provide the information pursuant to ERISA section 103(a)(2).

OMB No. 1210-0110

2013

This Form is Open to Public Inspection

For calendar plan year 2013 or fiscal plan year beginning 04/01/2013 and ending 03/31/2014

A Name of plan
FRED LOYA INSURANCE AGENCY INC.

B Three-digit plan number (PN) ▶ 501

C Plan sponsor's name as shown on line 2a of Form 5500
FRED LOYA INSURANCE AGENCY INC.

D Employer Identification Number (EIN)
02-0542440

Part I **Information Concerning Insurance Contract Coverage, Fees, and Commissions** Provide information for each contract on a separate Schedule A. Individual contracts grouped as a unit in Parts II and III can be reported on a single Schedule A.

1 Coverage Information:

(a) Name of insurance carrier

BLUE CROSS BLUE SHIELD OF TEXAS

(b) EIN	**(c)** NAIC code	**(d)** Contract or identification number	**(e)** Approximate number of persons covered at end of policy or contract year	Policy or contract year	
				(f) From	**(g)** To
36-1236610	70670	062486	2129	04/01/2013	03/31/2014

2 Insurance fee and commission information. Enter the total fees and total commissions paid. List in line 3 the agents, brokers, and other persons in descending order of the amount paid.

(a) Total amount of commissions paid	**(b)** Total amount of fees paid
306849	

3 Persons receiving commissions and fees. (Complete as many entries as needed to report all persons).

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

PATRICIA HERNANDEZ
12201 BRADBURY
EL PASO, TX 79928

(b) Amount of sales and base commissions paid	Fees and other commissions paid		
	(c) Amount	**(d)** Purpose	**(e)** Organization code
306849			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		
	(c) Amount	**(d)** Purpose	**(e)** Organization code

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

Part II Investment and Annuity Contract Information

Where individual contracts are provided, the entire group of such individual contracts with each carrier may be treated as a unit for purposes of this report.

4	Current value of plan's interest under this contract in the general account at year end	**4**	
5	Current value of plan's interest under this contract in separate accounts at year end	**5**	

6 Contracts With Allocated Funds:

a State the basis of premium rates ▶

b	Premiums paid to carrier	**6b**	
c	Premiums due but unpaid at the end of the year	**6c**	
d	If the carrier, service, or other organization incurred any specific costs in connection with the acquisition or retention of the contract or policy, enter amount. Specify nature of costs ▶	**6d**	

e Type of contract: (1) ☐ individual policies (2) ☐ group deferred annuity (3) ☐ other (specify) ▶

f If contract purchased, in whole or in part, to distribute benefits from a terminating plan, check here ▶ ☐

7 Contracts With Unallocated Funds (Do not include portions of these contracts maintained in separate accounts)

a Type of contract: (1) ☐ deposit administration (2) ☐ immediate participation guarantee (3) ☐ guaranteed investment (4) ☐ other ▶

b	Balance at the end of the previous year			**7b**	
c	Additions: (1) Contributions deposited during the year	**7c(1)**			
	(2) Dividends and credits	**7c(2)**			
	(3) Interest credited during the year	**7c(3)**			
	(4) Transferred from separate account	**7c(4)**			
	(5) Other (specify below) ▶	**7c(5)**			
	(6) Total additions			**7c(6)**	
d	Total of balance and additions (add lines **7b** and **7c(6)**).			**7d**	
e	Deductions:				
	(1) Disbursed from fund to pay benefits or purchase annuities during year	**7e(1)**			
	(2) Administration charge made by carrier	**7e(2)**			
	(3) Transferred to separate account	**7e(3)**			
	(4) Other (specify below) ▶	**7e(4)**			
	(5) Total deductions			**7e(5)**	
f	Balance at the end of the current year (subtract line **7e(5)** from line **7d**)			**7f**	

Part III Welfare Benefit Contract Information

If more than one contract covers the same group of employees of the same employer(s) or members of the same employee organizations(s), the information may be combined for reporting purposes if such contracts are experience-rated as a unit. Where contracts cover individual employees, the entire group of such individual contracts with each carrier may be treated as a unit for purposes of this report.

8 Benefit and contract type (check all applicable boxes)

a [ ] Health (other than dental or vision)	**b** [ ] Dental	**c** [ ] Vision	**d** [ ] Life insurance
e [ ] Temporary disability (accident and sickness)	**f** [ ] Long-term disability	**g** [ ] Supplemental unemployment	**h** [ ] Prescription drug
i [ ] Stop loss (large deductible)	**j** [ ] HMO contract	**k** [X] PPO contract	**l** [ ] Indemnity contract
m [ ] Other (specify) ▶			

9 Experience-rated contracts:				
a Premiums: (1) Amount received	**9a(1)**			
(2) Increase (decrease) in amount due but unpaid	**9a(2)**			
(3) Increase (decrease) in unearned premium reserve	**9a(3)**			
(4) Earned (**(1)** + **(2)** - **(3)**)			**9a(4)**	
b Benefit charges (1) Claims paid	**9b(1)**			
(2) Increase (decrease) in claim reserves	**9b(2)**			
(3) Incurred claims (add **(1)** and **(2)**)			**9b(3)**	
(4) Claims charged			**9b(4)**	
c Remainder of premium: (1) Retention charges (on an accrual basis) --				
(A) Commissions	**9c(1)(A)**			
(B) Administrative service or other fees	**9c(1)(B)**			
(C) Other specific acquisition costs	**9c(1)(C)**			
(D) Other expenses	**9c(1)(D)**			
(E) Taxes	**9c(1)(E)**			
(F) Charges for risks or other contingencies	**9c(1)(F)**			
(G) Other retention charges	**9c(1)(G)**			
(H) Total retention			**9c(1)(H)**	
(2) Dividends or retroactive rate refunds. (These amounts were [ ] paid in cash, or [ ] credited.)			**9c(2)**	
d Status of policyholder reserves at end of year: (1) Amount held to provide benefits after retirement			**9d(1)**	
(2) Claim reserves			**9d(2)**	
(3) Other reserves			**9d(3)**	
e Dividends or retroactive rate refunds due. (Do not include amount entered in line **9c(2)**.)			**9e**	
10 Nonexperience-rated contracts:				
a Total premiums or subscription charges paid to carrier			**10a**	6817548
b If the carrier, service, or other organization incurred any specific costs in connection with the acquisition or retention of the contract or policy, other than reported in Part I, line 2 above, report amount			**10b**	

Specify nature of costs ▶

Part IV Provision of Information

11 Did the insurance company fail to provide any information necessary to complete Schedule A? ..... [ ] Yes [X] No

12 If the answer to line 11 is "Yes," specify the information not provided. ▶

SCHEDULE A (Form 5500)

Department of the Treasury
Internal Revenue Service

Department of Labor
Employee Benefits Security Administration

Pension Benefit Guaranty Corporation

Insurance Information

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▶ **File as an attachment to Form 5500.**

▶ Insurance companies are required to provide the information pursuant to ERISA section 103(a)(2).

OMB No. 1210-0110

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For calendar plan year 2013 or fiscal plan year beginning 04/01/2013 and ending 03/31/2014

A Name of plan
FRED LOYA INSURANCE AGENCY INC.

B Three-digit plan number (PN) ▶ 501

C Plan sponsor's name as shown on line 2a of Form 5500
FRED LOYA INSURANCE AGENCY INC.

D Employer Identification Number (EIN)
02-0542440

Part I **Information Concerning Insurance Contract Coverage, Fees, and Commissions** Provide information for each contract on a separate Schedule A. Individual contracts grouped as a unit in Parts II and III can be reported on a single Schedule A.

1 Coverage Information:

(a) Name of insurance carrier

COLONIAL LIFE & ACCIDENT INSURANCE COMPANY

(b) EIN	**(c)** NAIC code	**(d)** Contract or identification number	**(e)** Approximate number of persons covered at end of policy or contract year	Policy or contract year	
				(f) From	**(g)** To
57-0144607	62049	E3980158	1256	04/01/2013	03/31/2014

2 Insurance fee and commission information. Enter the total fees and total commissions paid. List in line 3 the agents, brokers, and other persons in descending order of the amount paid.

(a) Total amount of commissions paid	**(b)** Total amount of fees paid
353302	43959

3 Persons receiving commissions and fees. (Complete as many entries as needed to report all persons).

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DALE T BUTLER
15234 REEDS STREET
OVERLAND PARK, KS 66223

(b) Amount of sales and base commissions paid	Fees and other commissions paid		
	(c) Amount	**(d)** Purpose	**(e)** Organization code
7			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BENEFITS DR INC
31993 SUGARBUSH LANE
LAKE ELSINORE, CA 92532

(b) Amount of sales and base commissions paid	Fees and other commissions paid		
	(c) Amount	**(d)** Purpose	**(e)** Organization code
1			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

HEATHER LEA HOOTEN
7111 NE 222ND STREET
MELROSE, FL 32666

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1	1	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

D'ARCIPRETE & ASSOCIATES INC
12945 US HIGHWAY 331
MONTGOMERY, AL 36105

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1	2	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DONALD ROBERT REESE III
12541 PACIFIC AVE
LOS ANGELES, CA 90066

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
4			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ABARJUL LLC
1890 EAGLE FLIGHT LANE
HENDERSON, NV 89012

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1	3	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SHANE G ROSS
8721 PREDERA CT
RANCHO CUCAMONGA, CA 91730

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
4	2	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANN ASCANI
2809 WINDING TRAIL DR
VALRICO, FL 33596

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
6	1	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LISA LAWSON
807 CAIN ST
LAKE DALLAS, TX 75065

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
7			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JOHN R JOHN
948 REDDOCH COVE
MEMPHIS, TN 38119

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
7			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROBERT MCMARTIN
8045 TABLE MESA WAY
COLORADO SPRINGS, CO 80919

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
7			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GROUP SUPPLEMENTAL BENEFITS INC
31805 TEMECULA PARKWAY
TEMECULA, CA 92592

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
6	1	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MICHELLE ANN REESE
1425 NORTH SIERRA DRIVE
SAN BERNARDINO, CA 92410

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
6	3	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARY ESTHER TAYLOR
1126 GATEWAY LOOP
SPRINGFIELD, OR 97477

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
8			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

J SHANNON SHEPPARD
4279 MELWOOD OAK DR
LAKELAND, TN 38002

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
7	2	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GLORIA B WHITE
3605 STECK AVE
AUSTIN, TX 78759

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
9			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROBERT SCOTT PIERCE
609 ROUEN DR
MCKINNEY, TX 75070

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
7	3	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JANI S FREEMAN
PO BOX 2273
BROWNWOOD, TX 76804

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
11			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SANDRA DRIVER
1703 TAMARACK DRIVE
WYLIE, TX 75098

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
10	2	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANN ELISE REYES
4219 CREEK LEDGE
AUSTIN, TX 78731

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
9	4	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MICHAEL FREDERICK IRINAGA
12780 NW LOVEJOY STREET
PORTLAND, OR 97229

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
9	4	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JERI E POWLES
PO BOX 4594
EAGLE, CO 81631

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
13			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

OPTIO LLC
8547 E ARAPAHOE RD
GREENWOOD VILLAGE, CO 80112

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
10	3	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ASSURED BENEFIT SERVICES INC
77C MILLARD FARMER IND BLVD
NEWNAN, GA 30263

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
13			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

NOEL CLARK
1336 HIDEAWAY DR S
SAINT JOHNS, FL 32259

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
14			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

KEVIN ARMSTRONG INSURANCE INC
4027 WEST FAIDLEY
GRAND ISLAND, NE 68803

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
107	42	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ALLYN INCORPORATED
3013 BROOKFIELD LANE
CLEARWATER, FL 33761

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
133	49	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

L H FINANCIAL SERVICES INC
6695 HIDDEN BROOK TRAIL
COLLEGE PARK, GA 30349

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
154	36	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

HARVEY S DAYTZ
2530 W FARWELL
CHICAGO, IL 60645

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
193			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

COACH CONCEPTS INC
25400 US 19 NORTH
CLEARWATER, FL 33763

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
170	29	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GINA M WESOLEK
114 LAKE WOOD CIRCLE
WOODLAND PARK, CO 80863

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
191	9	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DAVID E WYATT
1011 N 49TH AVE
OMAHA, NE 68132

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
165	38		

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GILBERTO ESTRADA SR
385 RIDGEVIEW DR
PLEASANT HILL, CA 94523

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
218	4	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GENE BISSINGER
4077 SNOWGOOSE ST
SIMI VALLEY, CA 93065

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
218	8	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROBYN EVETTE DAVIS
10312 CICERO DRIVE
ALPHARETTA, GA 30022

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
227	7	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARTIN A MANNINGS
4859 WEST SLAUSON
LOS ANGELES, CA 90056

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
207	36	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

R&T FIGUEROA
6415 S VALENCIA RANCH RD
TUCSON, AZ 85735

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
245	26	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROYCE G LANE
4706 TATTENHAM CORNER
MIDLAND, TX 79707

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
121	156	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANNELLA MARTIN
730 LAKEVIEW DR
COLEMAN, TX 76834

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
262	18	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CHARLENE CASTILLO
1260 PR 3023
ELGIN, TX 78621

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
262	21	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CATHERINE LISA LUKE
4787 W HACIENDA AVE
CAMPBELL, CA 95008

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
258	37	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JACQUELINE MARIE STUEMKY
PO BOX 5014
BUFFALO CREEK, CO 80425

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
206	90	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BARRY W MAAS
PO BOX 5809
FRESNO, CA 93755

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
202	102	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TAMMY SUE FOWLER
5513 FOX RUN DR
CORPUS CHRISTI, TX 78413

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
288	20	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JORGE RAFAEL MATAMOROS
2003 GRANDVIEW
EL PASO, TX 79902

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
313			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

COLONIAL OF NORTH TEXAS INSURANCE G
4621 GLEN HEATHER DRIVE
FRISCO, TX 75034

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
165	158	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

APRIL MECHATTO
55 52ND STREET
GULFPORT, MS 39507

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
236	90	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CHALSEE CANTRELL
1007 THISTLE DR
MESQUITE, TX 75149

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
241	85	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SUSIE A ESTRADA
25742 PARK EVENUE
SAN JUAN CAPISTRANO, CA 92675

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
275	61	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DUDLEY HERRERA
10502 KINGSTON CREEK LN
CYPRESS, TX 77433

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
321	17	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MELANIE LOU ROBBINS
PO BOX 90218
SAN BERNARDINO, CA 92427

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
344	15	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LEROY PHELPS
7467 LYNNBROOK FALLS LANE
HUMBLE, TX 77396

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
327	40	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DOUGLAS LOYAL NERDAHL
41 W 4TH AVE
SAN MATEO, CA 94402

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
338	33	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANGELA MARCOS
3306 KIRKWOOD DR
RAPID CITY, SD 57702

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
173	205	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JAMES M EANES
1700 E JACKSON ST
PENSACOLA, FL 32501

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
164	215	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARGARITA ALEJANDRA RAMIREZ
1356 CALLE COLNETT
SAN MARCOS, CA 92069

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
294	92	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

KENNETH B BOYLES
PO BOX 7120
THE WOODLANDS, TX 77387

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
336	58	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

WILLIAM PARISH JR.

30095 CARTILER DRIVE
RANCHO PALOS VERDES, CA 90275

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
351	43	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BARBARA ANN BASTON

5401 MANSEL LANE
FT WORTH, TX 76134

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
388	23	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CHERIE DANIELLE AGLIO

PO BOX 28187
FRESNO, CA 93729

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
401	12	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARINA A ARMBRUSTER

610 CASTLE RIVER WAY
SACRAMENTO, CA 95831

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
422			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

PRISCILLA MARTINEZ

1018 NORTH ALAMEDA BLVD
LAS CRUCES, NM 88005

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
458			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

WILLIAM WAYNE STIGIL
514 GRINDSTONE
WOODBRIDGE, CA 95258

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
384	75	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GAIL ANN NORMAN
1608 THUNDERBIRD AVE
MCALLEN, TX 78504

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
466			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LAURIE J BURNS
303 PLYLER RD
INDIAN TRAIL, NC 28079

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
381	118	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARIA VERONICA JARQUE URIBE
8366 E VIA SONOMA
LA JOLLA, CA 92307

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
390	115	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JENNIFER ROSE SMITH
4920 W SAN RAFAEL ST
TAMPA, FL 33629

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
332	181	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

VICKY LYN SWANSON
755 AMBERGLEN COURT
COLORADO SPRINGS, CO 80906

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
496	21	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BRIAN JASON FISHER
16501 SPOTTED EAGLE DR
LEANDER, TX 78641

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
553	5	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CAROL LEE HOLDEN
5312 RADIANT LANE
AMARILLO, TX 79109

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
542	43	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

R & B ENROLLMENT SERVICES INC
PO BOX 3216
CRESTLINE, CA 92325

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
483	148	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

WILLIAM CHARLES GREENWALD
1321 FIELDBROOK ST
CHULA VISTA, CA 91913

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
515	116	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DEIRDRE B HOEHN
30885 FRESH POND WAY
OCEAN VIEW, DE 19970

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
564	92	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

FELTER INC.
C/O JEFF FELTER
LA GRANGE, IL 60525

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
583	79	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TINA AGLIO
PO BOX 28187
FRESNO, CA 93729

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
645	22	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ERIC L MILLER
4505 W PIONEER DR
IRVING, TX 75061

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
685			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JOE FERNANDEZ
6136 FRISCO SQUARE BLVD
FRISCO, TX 75034

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
545	144	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CATHERINE RACHEL WARNER
3002 CLOVERDALE DR
LEAGUE CITY, TX 77573

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
662	38	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

PENELOPE DEAN KENNY
2560 SOUTH OCEAN BLVD #418
PALM BEACH, FL 33480

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
600	100	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

WILLIAM KYZER
PO BOX 8213
HERMITAGE, TN 37076

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
611	148	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CHRISTOPHER SHANE SAUNDERS
716 CHUCK DR.
PEVELY, MO 63070

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
765			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANTHONY THOMAS THIELGES
8377 HIDDEN HILLS DR
LAS VEGAS, NV 89123

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
771	11	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CLAUDIA MARABOTO
130 TIERRA MONTANOSA
RANCHO, CA 92688

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
590	208	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DENNIS L HUMPHREY
3114 BROOKHAVEN COURT
DEER PARK, TX 77536

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
684	125	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANITA MARIE HERNANDEZ
8924 COSMOS AVE
EL PASO, TX 79925

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
819			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROBERT J SPEARMAN
PO BOX 452143
LOS ANGELES, CA 90045

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
790	34	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

GRICELDA ESPINOZA
1570 ALTAMESA BLVD
BROWNSVILLE, TX 78526

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
732	105	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DAVID LEE MARLOW
16024 SILVERGROVE DR
WHITTIER, CA 90604

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
828	71	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANDRE CRENSHAW
19605 TALISMAN STREET
TORRANCE, CA 90503

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
866	38	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MICHAEL DON PRICE
4719 47TH ST
LUBBOCK, TX 79414

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
926	32	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

KRISTEN ELISE RANDALL
9538 WEST SAN JUAN CIRCLE
LITTLETON, CO 80128

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
889	72	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CAPSTONE BENEFIT SOLUTIONS LLC
901 LAKESIDE CIRCLE
LEWISVILLE, TX 75057

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
941	45	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

VINCENT GERARD MCLAUGHLIN
30310 HORSETHIEF DR
TEHACHAPI, CA 93561

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
956			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DANA MARIE MOWATT
23701 S WESTERN AVE #112
TORRANCE, CA 90501

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
662	328	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LORI ANN WILSON
228 NE 170TH AVE
PORTLAND, OR 97230

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
256	738	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TIMOTHY J REED
21 AZALEA DRIVE
LUMBERTON, NJ 08048

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
724	300	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LAUREN JADE STOUT
5000 K AVE
PLANO, TX 75074

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
991	46	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CHARLOTTE MARTINEZ
4424 COLDWATER CANYON
STUDIO CITY, CA 91604

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
985	81	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BETH NAVARRO
8716 HOPEWELL DR
EL PASO, TX 79925

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1068			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SANTIAGO OCHOA
2120 EL PASEO
HOUSTON, TX 77054

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
989	114	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

FRANCISCO X CABRERA
PO BOX 1871
FRISCO, TX 75034

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1024	101	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

REBECCA J MERRITT
927 EAST KEIM DR
PHOENIX, AZ 85014

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1045	82	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

MARY CATHERINE WILLIAMS
16319 E TENNESEE AVE
AURORA, CO 80017

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
979	157	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JOE F SALAZAR III
611 E LOOP 499
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
872	300	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TIMOTHY COBB
9512 CHANDER DR
RALEIGH, NC 27615

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
732	513	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

STEPHANIE ANN EGAN
4100 VRAIN STREET
DENVER, CO 80212

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1206	67	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CLARICE R MIMS
172-90 HIGHLAND AVENUE
JAMAICA ESTATES, NY 11432

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
983	295	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

RON ROSENSTEIN
3711 N STANTON ST
EL PASO, TX 79902

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1140	189	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

KELLY MELISSA KRISCH
725 RIVER BLUFF DRIVE
LYTLE, TX 78052

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1040	338	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

EDGHILL ENTERPRISES LLC
2116 E KOEING
GRAND ISLAND, NE 68803

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1039	342	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SYLVIA RODRIGUEZ
PO BOX 1925
MESILLA PARK, NM 88047

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1387			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JORGE H CASTELLANOS
7441 FIGURA DRIVE
JUSTICE, IL 60458

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1177	225	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

EMMA D LEACH
350 SOUTH BELVEDERE DRIVE
HAMPSTEAD, NC 28443

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1161	307	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TONY HALL
PO BOX 3397
CEDAR HILL, TX 75106

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1456	46	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DEBRA JEAN HUMPHREY
1325 MARDI LN
HOUSTON, TX 77055

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1385	129	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ROBERT RANDOLF TAYLOR
809 EAST TAYLOR ST
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1270	311	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

EVELYN WINN
27 CASA DE AMIGOS
BROWNSVILLE, TX 78521

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1519	63	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DEBORAH ANN BERRY
1042 E 9TH PLACE
MESA, AZ 85203

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1489	98	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

KRISTY LYNN BURCHELL
4649 SALADO CREEK
LAS CRUCES, NM 88012

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1590	13	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

JORGE ALEJANDRO MONTEMAYOR
10702 N 23RD LANE
MCALLEN, TX 78504

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1518	154	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

LEONIDES H VILLA
522 E VILLARET BLVD
SAN ANTONIO, TX 78221

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1594	86	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

FREDDIE L POWERS
1910 SHADOW ROCK
KINGWOOD, TX 77339

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1569	154	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

RAYMOND ROBERTS SEIFERT JR
600 SOUTH MACARTHUR BLVD
COPPELL, TX 75019

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1821			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

FRANK A WILLIAMS
718 E CROCKETT
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1847	20	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

SA GENERAL AGENCY INC
9385 MILLER LANE
GARDEN RIDGE, TX 78266

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
859	1025	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DEACON CHARLES KAVANAUGH
6336 HILL CREEK DR
THE COLONY, TX 75056

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1429	492	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

HOWARD HOROWITZ
2610 ALCOTT STREET
CARMEL, IN 46032

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1382	549	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BRENDA LEE GARZA
2933 E 28TH ST
BROWNSVILLE, TX 78521

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1864	203	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

AARON GRAY
2701 TED CIRCLE
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
2078	42	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DAVID HALL
611 E LOOP 499
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
2233	8	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

DION CHAVEZ
611 E LOOP 499
HARLINGEN, TX 78550

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1760	657	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

PHYLLIS JANELL QUINT
715 W NORTHVIEW AVENUE
PHOENIX, AZ 85021

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
2314	229	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

ANDRES LOPEZ
11713 SIERRA MORENA CIRCLE
EL PASO, TX 79936

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
2823	1921	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

HORIZON BENEFITS LLC
9385 MILLER LANE
GARDEN RIDGE, TX 78266

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
1055	1921	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BRYAN JAMES INGLIS
85 NE LOOP 410, STE 220
SAN ANTONIO, TX 78216

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
2390	1175	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

CECILIA MARTINEZ MACKAY
9716 EASTRIDGE DR
EL PASO, TX 79925

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
3519	178	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

TROY J PALMER
15534 CLOVER RDG
SAN ANTONIO, TX 78248

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
4760	1408	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

OMAR MENDOZA
5308 STORM KING
CIBOLO, TX 78108

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
4656	1537	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

BILLY MARK ROBERSON
17415 SHADY CANYON
SAN ANTONIO, TX 78248

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
4994	1454	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

EDUARDO HERNANDEZ
12201 BRADBURY DE
EL PASO, TX 79928

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
13296			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

RBA ENTERPRISES
1113 W MONTE CRISTO AVENUE
PHOENIX, AZ 85023

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
14696			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

G ZUBIA ENTERPRISES INC
6044 GATEWAY EAST
EL PASO, TX 79905

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
76925	22371	SPECIAL PROGRAMS AND/OR BONUSES THAT ARE PAID BASED ON A BROKER/CONSULTANTS TOTAL VOLUME.	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

PATRICIA HERNANDEZ

12201 BRADBURY
EL PASO, TX 79928

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	
139481			

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

(a) Name and address of the agent, broker, or other person to whom commissions or fees were paid

(b) Amount of sales and base commissions paid	Fees and other commissions paid		**(e)** Organization code
	(c) Amount	**(d)** Purpose	

Part II Investment and Annuity Contract Information

Where individual contracts are provided, the entire group of such individual contracts with each carrier may be treated as a unit for purposes of this report.

4	Current value of plan's interest under this contract in the general account at year end	**4**	
5	Current value of plan's interest under this contract in separate accounts at year end	**5**	

6 Contracts With Allocated Funds:

a State the basis of premium rates ▶

b	Premiums paid to carrier	**6b**	
c	Premiums due but unpaid at the end of the year	**6c**	
d	If the carrier, service, or other organization incurred any specific costs in connection with the acquisition or retention of the contract or policy, enter amount. Specify nature of costs ▶	**6d**	

e Type of contract: (1) ☐ individual policies (2) ☐ group deferred annuity (3) ☐ other (specify) ▶

f If contract purchased, in whole or in part, to distribute benefits from a terminating plan, check here ▶ ☐

7 Contracts With Unallocated Funds (Do not include portions of these contracts maintained in separate accounts)

a Type of contract: (1) ☐ deposit administration (2) ☐ immediate participation guarantee (3) ☐ guaranteed investment (4) ☐ other ▶

b	Balance at the end of the previous year			**7b**	
c	Additions: (1) Contributions deposited during the year	**7c(1)**			
	(2) Dividends and credits	**7c(2)**			
	(3) Interest credited during the year	**7c(3)**			
	(4) Transferred from separate account	**7c(4)**			
	(5) Other (specify below) ▶	**7c(5)**			
	(6) Total additions			**7c(6)**	
d	Total of balance and additions (add lines **7b** and **7c(6)**).			**7d**	
e	Deductions:				
	(1) Disbursed from fund to pay benefits or purchase annuities during year	**7e(1)**			
	(2) Administration charge made by carrier	**7e(2)**			
	(3) Transferred to separate account	**7e(3)**			
	(4) Other (specify below) ▶	**7e(4)**			
	(5) Total deductions			**7e(5)**	
f	Balance at the end of the current year (subtract line **7e(5)** from line **7d**)			**7f**	

Part III Welfare Benefit Contract Information

If more than one contract covers the same group of employees of the same employer(s) or members of the same employee organizations(s), the information may be combined for reporting purposes if such contracts are experience-rated as a unit. Where contracts cover individual employees, the entire group of such individual contracts with each carrier may be treated as a unit for purposes of this report.

8 Benefit and contract type (check all applicable boxes)

- **a** [ ] Health (other than dental or vision)
- **b** [ ] Dental
- **c** [ ] Vision
- **d** [ ] Life insurance
- **e** [ ] Temporary disability (accident and sickness)
- **f** [ ] Long-term disability
- **g** [ ] Supplemental unemployment
- **h** [ ] Prescription drug
- **i** [ ] Stop loss (large deductible)
- **j** [ ] HMO contract
- **k** [ ] PPO contract
- **l** [ ] Indemnity contract
- **m** [X] Other (specify) ▶ SUPPLEMENTAL INSURANCE

9 Experience-rated contracts:				
a Premiums: (1) Amount received	**9a(1)**			
(2) Increase (decrease) in amount due but unpaid	**9a(2)**			
(3) Increase (decrease) in unearned premium reserve	**9a(3)**			
(4) Earned (**(1)** + **(2)** - **(3)**)			**9a(4)**	0
b Benefit charges (1) Claims paid	**9b(1)**			
(2) Increase (decrease) in claim reserves	**9b(2)**			
(3) Incurred claims (add **(1)** and **(2)**)			**9b(3)**	
(4) Claims charged			**9b(4)**	
c Remainder of premium: (1) Retention charges (on an accrual basis) --				
(A) Commissions	**9c(1)(A)**			
(B) Administrative service or other fees	**9c(1)(B)**			
(C) Other specific acquisition costs	**9c(1)(C)**			
(D) Other expenses	**9c(1)(D)**			
(E) Taxes	**9c(1)(E)**			
(F) Charges for risks or other contingencies	**9c(1)(F)**			
(G) Other retention charges	**9c(1)(G)**			
(H) Total retention			**9c(1)(H)**	
(2) Dividends or retroactive rate refunds. (These amounts were [ ] paid in cash, or [ ] credited.)			**9c(2)**	
d Status of policyholder reserves at end of year: (1) Amount held to provide benefits after retirement			**9d(1)**	
(2) Claim reserves			**9d(2)**	
(3) Other reserves			**9d(3)**	
e Dividends or retroactive rate refunds due. (Do not include amount entered in line **9c(2)**.)			**9e**	
10 Nonexperience-rated contracts:				
a Total premiums or subscription charges paid to carrier			**10a**	876948
b If the carrier, service, or other organization incurred any specific costs in connection with the acquisition or retention of the contract or policy, other than reported in Part I, line 2 above, report amount			**10b**	

Specify nature of costs ▶

Part IV Provision of Information

11 Did the insurance company fail to provide any information necessary to complete Schedule A? [ ] Yes [X] No

12 If the answer to line 11 is "Yes," specify the information not provided. ▶